



SANCHAR NIGAM EXECUTIVES' ASSOCIATION

KERALA CIRCLE

(Largest Association of Executives in BSNL)
SNEA Bhavan, Dharmalayam Road, TVM-695001

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No.SNEA/Kerala/2018-19/II/133

dated 19th Sep 2020

To

Sh. C V Vinod,
Chief General Manager Telecom,
BSNL, Kerala Circle,
Thiruvananthapuram-33

Respected Sir,

**Subject: Consolidation of Business Areas and rationalization of Work & delegated powers-
request for sanction for DGMs for Operations and Finance reg:-**

Ref: File No. 4-2/2014/Restg Vol. V (pt.) dated 27-8-2020

Your kind attention is invited to the allotment of DGM level officer as per the letter under reference based on the revenue of BAs..

In the restructuring proposal for consolidation of BA areas, Kerala circle stand in unique nature without consolidation of any existing BA/SSA. In this process while the large and small BAs wherein consolidation took place DGMs are sanctioned for operational areas having more than 10 Crs revenue, no DGMs are approved for the large and small BAs of Kerala circle. Accordingly BAs in other circles will be justified for DGMs for operational requirements. But as per the norms circulated from corporate office Kannur, Kollam, Kottayam, Thrissur, Trivandrum which are large BAs will not have any DGMs for operations. And similar is the case of small BAs like Malappuram, Palakkad, Pathanamthitta and Alleppey. But in the past all these large BAs were having 3 to 4 DGMs and small BAs were having 1-2 DGMs for operations (Area Managers).

Similarly 2 DGM Finance were sanctioned for all these large BAs and one for small BAs in the past. But corporate office approves only one DGM F for large BAs.

Although more GM Level officers are approved for very large category I and large category II BAs, from experience of Kerala circle that 5 BAs (very large/ large) are not having BA heads at GM level at present. Also BAs like Kannur (Kannur + Kasargod), Kozhikode (Kozhikode + Wayanad) has two large

districts and Ernakulam (Ernakulam + Iddukki + Lakshadweep islands) has two large districts and a union territory. In the above circumstances it is requested to get approval for more DGMs for operations considering the unique feature of Kerala circle and the revenue potential of the circle.

It is requested to take up the matter with corporate office to approve 3 DGMs each for all large BAs and 2 DGMs each for all small BAs for operations (Area managers) since DGMs are justified for areas with 10 Cr, revenue in Circles wherein consolidations were involved. Similarly 2 DGM F may be got sanctioned for large BAs and one for small BAs. (The Circle office has already justified 2 DGF from large BAs in the proposed restructuring plan.). Further CM being contributing to more than 50% of revenue exclusive DGM BSS may be got allotted for each BAs (16 DGMs were sanctioned for Mobile service). One DGM also to be got sanctioned for RTTC.

Thanking You,

Sincerely Yours



Jithesh K P

Circle Secretary

SNEA Kerala Circle

Copy to GM(HR&Admin), Kerala Circle